

HOW TO MASSIVELY

GROW YOUR RESULTS!



A SPECIAL WORKSHOP WITH
MICHAEL SHEARGOLD

A breakthrough workshop for successful agents ready to grow their results through building a SuperTeam.

[SUPER TEAMS]



THIS WORKSHOP IS DESIGNED TO
TAKE YOUR RESULTS TO A WHOLE **NEW LEVEL!**

COMING TOGETHER
IS A [*BEGINNING*]

KEEPING TOGETHER
IS A [*PROCESS*]

WORKING TOGETHER
IS A [*SUCCESS*]

[SUPER*TEAM*]

A dedicated Agent Success Team focused on growth, results and brilliant client service.

Congratulations! If you're reading this it means you're ready to build your *SuperTeam* or perhaps take your team to a whole new level.

In this special workshop, you'll be working directly with Performance Coach, Michael Sheargold on creating and building a new platform for growth.

Michael has been working with and helping build agent *SuperTeams* for the last decade and in this powerful one day workshop you'll fast track your development and save you making costly mistakes.

SuperTeams Workshop is right for you if you're looking to...

- 1 Grow your market potential
- 2 Increase your support to grow
- 3 Improve your service to clients
- 4 Achieve better balance and time off



WHAT YOU'LL LEARN AT SUPERTEAMS...

WHY
CREATE A
SUPERTEAM?

ARE YOU
READY FOR
GROWTH?

WHAT YOU NEED
TO DO TO
BE PREPARED

SUPERTEAM
CHALLENGES

DEFINING
YOUR TEAMS'
WORK STYLE

THE 10
CHARACTERISTICS
OF HIGH
PERFORMING
TEAMS

SETTING
COMMON
GOALS

JOB
DESCRIPTIONS
AND ROLE
CLARIFICATION

KEY SYSTEMS
AND STANDARDS
YOU NEED FOR
SUCCESS

PLANNING
YOUR
IDEAL WEEK

FINDING
THE IDEAL TEAM
MEMBERS

REMUNERATION
AND INDUCTION
STRATEGIES

WHO SHOULD ATTEND SUPERTEAMS?

- If you already have a team and are looking to massively improve your workstyle and results
- If you've been thinking it's time to expand your team
- You want to grow your results massively and save time on making mistakes
- A few key questions to ask yourself...
- Are you working in a team and need greater direction?
- Do you want to realise your true potential as an agent?
- Is now the time to create yours?
- Do you want to learn how super agents create *SuperTeams*?
- Do you want to achieve better results?
- Do you want better balance in your life?

WHO IS

MICHAEL SHEARGOLD?

Michael has over 20 years experience, coaching and consulting with some of the worlds leading agencies and agents. During this time, his mission has been to:

“transform the reputation and the results of each and every real estate professional - supporting them in delivering exceptional client service coupled with extraordinary market knowledge and outstanding negotiation skills.”

Having worked with the who's who in Real Estate and coached them to stand out as leaders in their market, it is no wonder that Michael is widely regarded as one of Australia's leading authorities on creating outstanding results in the Real Estate industry.

In the last REB TOP 50 Sales Offices and REB Top 100 Agents, Michael has worked with and coached over 50% of the ranked offices and agents. Michael's biggest reward is seeing his coaching clients and his Real Estate Results Network Members blitz the market and massively succeed!

